



Build a Microsoft-Optimized Network with Citrix SD-WAN



Great User Experiences Start with a Microsoft-Optimized Network

Are your users experiencing performance issues accessing Office 365 from branch locations? Issues like sluggish search in Outlook, long file download times from OneDrive or SharePoint, or audio/video drops from Microsoft Teams or Skype? If so, [click here to learn more](#).

Through our close partnership with Microsoft, Citrix SD-WAN can easily address these problems by optimizing the connection directly from the branch office to the nearest Office 365 front door. Giving your users the best Office 365 experience possible.

Delivering the Best Office 365 User Experience, Faster

What Today's Enterprises are Doing

- Backhauling Office 365 traffic over MPLS which adds congestion and is costly
- Sending traffic over long distances which adds latency resulting in a poor user experience
- Sending Office 365 traffic through a central location and through multiple firewalls or proxies

How SD-WAN Improves Office 365 Performance

- Applies [Microsoft's connectivity principles](#) to optimize application, network performance
- Places majority of world's population within 25ms from Office 365 Front Doors
- Configures firewall policies
- Automates direct connectivity via REST APIs and proximate DNS

Target Audience

- Find customers with distributed offices and reach out to the IT Manager (same contact as your virtualization admin)
- Setup a meeting with the customer's networking team (network admin/architect/telecom eng.) to review the customer deck

What to Ask

- Are you rolling out Office 365? Timeframe?
- If using VoIP apps (Teams or Skype for Business), do users experience audio dropouts and/or poor call quality?
- Are you backhauling Office 365 traffic to the data center?
- If using Office 365, do your users complain about sluggish performance?
- Are you aware that Microsoft has published a set of Office 365 connectivity principles and that SD-WAN aligns with them through a partner program?
- Are you aware that SD-WAN can acquire Office 365 policies directly from Azure (Virtual WAN)?

Accelerate the Microsoft Office 365 user experience at branch offices

How are your remote users connecting to Office 365? Are you seeing any user issues, latency, etc?

[This blog and video is how Citrix SD-WAN solves the Office 365 latency issues.](#)



Target Verticals

All verticals can have distributed offices, but the top six verticals adopting SD-WAN are:



Point & Click On-Ramp to Azure Virtual WAN

What Today's Enterprises Lack

- Automated way of connecting their sites to workloads in Azure
- A direct way to connect to the cloud by and move away from costly backhauling over MPLS to a central data center
- The ability to leverage Microsoft's private backbone network with intelligent routing for improved access to:
 - Cloud resources across the world
 - A customer's other sites (site to site over Azure cloud backbone)
- The ability to eliminate their dependency on the outdated telco model that restricts the location and costs a premium

How SD-WAN facilitates the move to Azure

- Brings new locations online quickly, securely via simplified provisioning
- Leverages network backbone of 150 edge sites across 54 regions
- Provides unified policy management via Azure Resource Center and Citrix Orchestrator

Target Audience

- Setup a meeting with the customer's networking team (network admin/architect/telecom eng.)

What to Ask

- Are you moving any workloads to Azure? Timeframe?
- How many sites are you planning to connect to Azure?
- Are you going to connect your sites via IPsec VPN?
- Are you looking to move away from MPLS?
- Are you looking for an Express Route alternative for your branch connectivity to Azure?
- Are you aware that SD-WAN is a preferred partner with Microsoft for Azure Virtual WAN?

Solution Briefs for Citrix SD-WAN

[Citrix SD-WAN for Optimal Office 365 Connectivity and Performance](#)

[Citrix SD-WAN for Microsoft Azure](#)

**Learn
more about
Citrix SD-WAN**