# HbbTV monetization in Poland

Pawel Tutka HbbTV expert, hybra.tv

twitter: @tutka

TV market in P	/ market in Poland			
Population :	38 485 779			
TV reception:				
- DTT	N/A data			
- Sat	7 212 000			
- Cable (DVB-C)	2 150 251			
- Cable (Analog)	1 300 358			
- IPTV	295 980			

HbbTV is by default disabled in new Samsung TV devices offered for sale in Poland.

TVP uses HbbTV for Ultra HD (4K + HEVC + MPEG-DASH) tests

#### •2012-03-13 - First public HbbTV test in Poland

•Technical profile: HbbTV 1.1

- Target network(s):
  - Terrestrial
  - Satellite (partly)
  - Cable (partly)
- Penetration and forecasts:
  - HbbTV: deployed devices: N/A
  - HbbTV: active unique devices: 1.4M
- Market moderating organization:

Unofficially by ARBG via hbbtv.pl and HbbTV Summit Poland and Pawel Tutka (hybra.tv)



HbbTV tests / HbbTV signaling available on TV channels in DVB-T:



### HbbTV app from TVP:

- HbbTV apps HUB
- VOD
- Micro VOD services dedicated for TV show or special TV event
- TV recommendation system
- Virtual TV channels (streaming over HbbTV)
- Linear TV channels (streaming over HbbTV)
- Regional Warning System (RSO)
- E-learning
- Sport HbbTV app (Brasil 2014, Sochi 2014, Londyn 2012)
- News and weather HbbTV app
- Tourist HbbTV app with virtual TV channel and VOD
- Video test HbbTV app (4K + HEVC + MPEG-DASH)
- Interactive advertising

### HbbTV app from TVP:



HbbTV app teaser

HUB TVP 2015





HUB TVP 2015

HUB TVP 2015

HUB TVP 2015

### HbbTV app from TVP:





VOD

VOD player in Full Screen mode

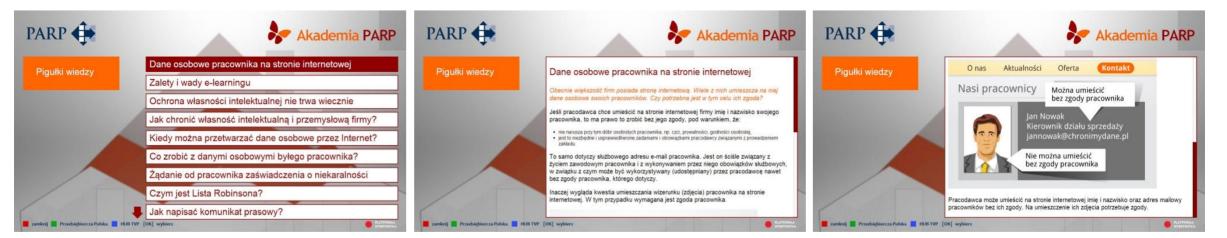
### HbbTV app from TVP:

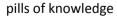


HbbTV teaser

Micro VOD

Micro VOD



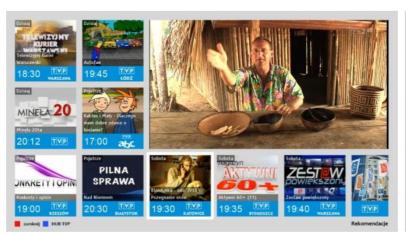


pills of knowledge

pills of knowledge

### HbbTV app from TVP:







7RI IŻENI/ bydooszcz.tvo.

#### TV recommendations



TV recommendations

#### TV recommendations

9.45

7:00

8:30

MINELA 20

0.12 TVP

Dzisiaj

Rekomendaci

#### 13.06 sobota, 19:30-20:14, TVP Katowice 0.06 środa, 06:15-06:55, TVP Polonia ZBLIŻENIA Blondynka - odc. 7/13 - Pożegnanie snów bydgoszczitvpipi Goraj i jego żona ciągle się kłócą. Tamara chce rozwodu. Jest liżenia - wyd. główne siostrą celnika, na którego Goraj złożył donos. Okazuje się, 18:30 że podejrzenia Goraja dotyczące otrucia psów nie były ejetrzea ODLOTÓW ezpodstawne. Sylwia przyjmuje zaproszenie Felczerowej. ska (67)



#### TV recommendations



TV recommendations

TV recommendations

### HbbTV app from TVP:



Brasil 2014 – HbbTV teaser

Brasil 2014 – video menu

Brasil 2014



Brasil 2014 – live statistics

Brasil 2014

Brasil 2014

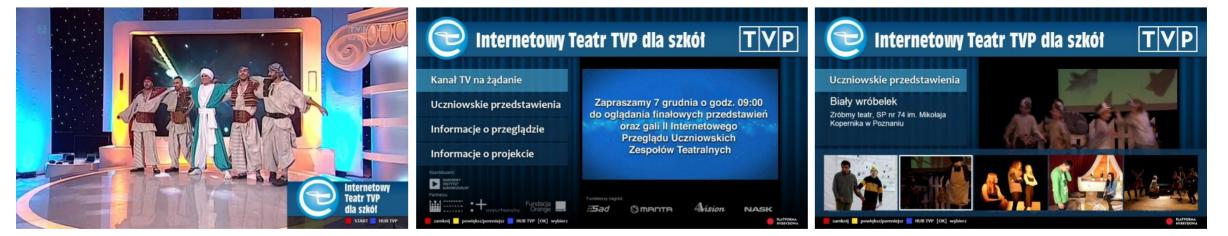
### HbbTV app from TVP:



#### Virtual TV channel: 25 Years of Freedom

Regional TVP - Following the footprints of John Paul II

Regional TVP – Following the footprints of John Paul II



Online TVP Theatre for Schools – HbbTV teaser

Online TVP Theatre for Schools – menu + live streaming

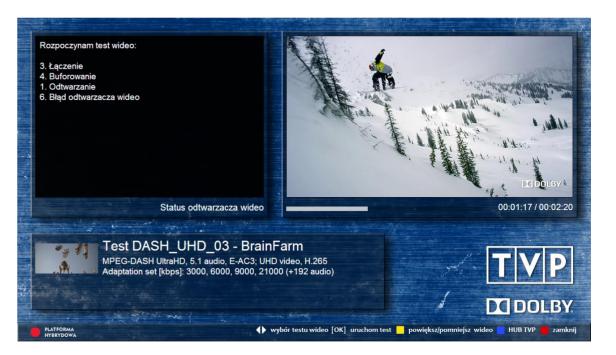
Online TVP Theatre for Schools – micro VOD

### 4K video test in HbbTV

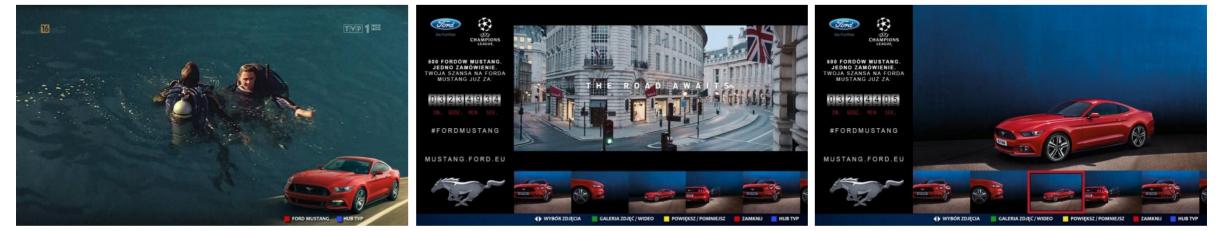
#### Test Wideo

The HbbTV application "Test Wideo" (Video Test) allows you to test your TV set for its support for videos with surround sound and in Ultra HD (4K), for the support for MPEG-DASH and the latest HEVC video codecs.

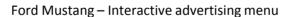




### HbbTV interactive advertising in TVP



Ford Mustang – HbbTV teaser



Ford Mustang – product photo gallery



<text><section-header>

Saturn – Interactive advertising menu



Saturn – video player in Full Screen mode

Saturn – HbbTV teaser

### HbbTV interactive advertising in TVP



Allegro – HbbTV teaser

Allegro – Interactive advertising menu

Allegro – Interactive advertising menu



Allegro – Interactive advertising menu

Allegro – Product details

Allegro – Product details

### HbbTV interactive advertising in TVP



AXA – HbbTV teaser

AXA – Interactive advertising menu

AXA – Interactive advertising menu



AXA – form to leave a mobile phone number

AXA – form to leave a mobile phone number

#### AXA – comparison of insurance offers

### HbbTV interactive advertising in TVP



Nescafe – HbbTV teaser





Nescafe – Interactive advertising menu



Nescafe – Interactive advertising menu (select cafe)



Nescafe – Product details with a movie



Nescafe - Product details with a movie

### HbbTV interactive advertising in TVP



Netia – HbbTV teaser

#### Netia – Interactive advertising menu

#### Netia – Interactive advertising menu



Netia – Advertising promotion regulations

Netia – Interactive advertising menu

Netia – form to leave a mobile phone number

### HbbTV interactive advertising in TVP



Lech Premium – HbbTV teaser 1

#### Lech Premium – HbbTV teaser 2

Lech Premium – HbbTV teaser 3



Lech Premium – Interactive advertising video player

Lech Premium – Interactive advertising video player

Lech Premium – Interactive advertising video player

### HbbTV interactive advertising in TVP



3M Command – HbbTV teaser 1

3M Command – Interactive menu

3M Command – Dedicated video player



3M Command – Tips for using 3M Command strips

3M Command – Information about in stores promotion

3M Command – Tips for using 3M Command strips

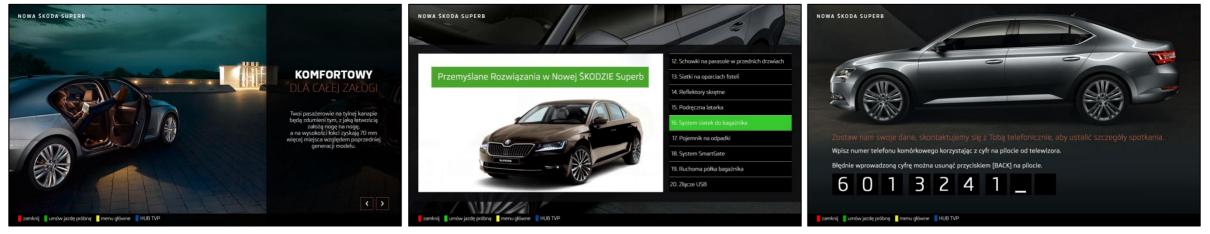
### HbbTV interactive advertising in TVP



Skoda Superb – HbbTV teaser

Skoda Superb – Interactive menu with video background

Skoda Superb – more details about car



Skoda Superb – more details about car

Skoda Superb – Interactive video player with short movies

Skoda Superb – contact form for mobile phone number

### HbbTV interactive advertising in TVP



#### Philips PerfectCare – HbbTV teaser

Philips PerfectCare – Interactive menu

Philips PerfectCare – Tips for ironing



Philips PerfectCare – Second menu to select Philips product

Philips PerfectCare – Interactive Quiz do select best iron

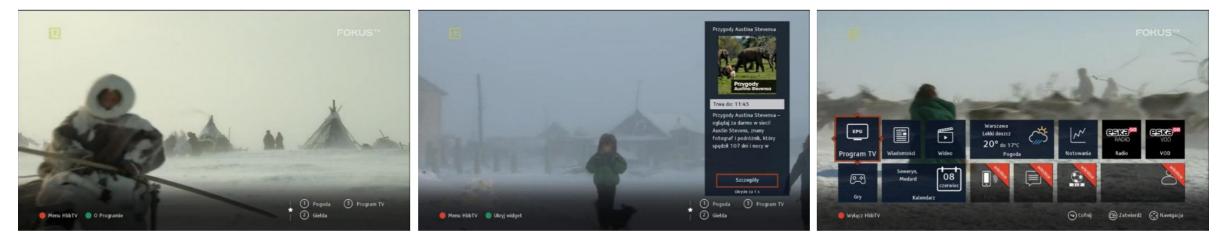
Philips PerfectCare – Information about in stores promotion

HbbTV app from ZPR Media Group

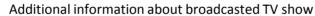
- VOD
- EPG with Catch up TV
- Radio stations (streaming over HbbTV)
- Games (sudoku, minesweeper, memory games, checkers)
- Weather, event calendar, news, currency exchange rates and stock quotes



### HbbTV app from ZPR Media Group



HbbTV app teaser



HbbTV apps menu



EPG with Cath-up TV

Cath-up TV – additional information about TV show

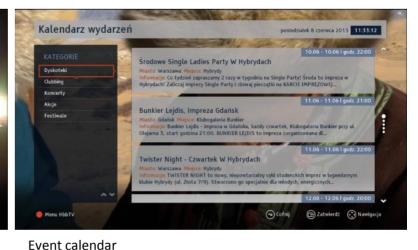
Cath-up TV – video player in Full Screen mode

### HbbTV app from ZPR Media Group

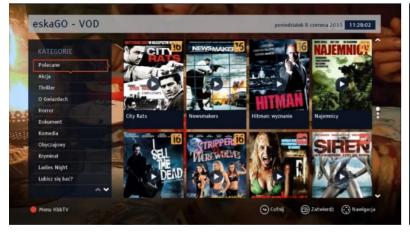


ursy walut			Alexandra ( 05.0%		Giełda		Automizacja T 0.1.0	
Nazwa	Symbol Kupno			Sprzedaż		Nazwa	Wartość	Zmiana (%)
						WIG	55605,71	
dolar amerykański	USD	3,66		3,73		WIG30	2665,68	
dolar australijski	AUD	2,81		2,87		W1620	2437,09	
dolar kanadyjski	CAD	2,92		2,98		PZU	435,80	
euro	EUR	4,12		4,20		KGHM	118,45	
forint (Wegry)	HUF	1,32		1,35		PKNORLEN	70,94	
frank szwajcarski	CHF	3,92		4,00		РКОВР	33,10	
funt szterling	GBP	5,60		5,71		PGE	20,15	
jen (Japonia)	JPY	2,93		2,99		ENEA	16,79	
korona czeska	CZK	0,15		0,15				
korona duńska	DKK	0,55		0,56				

#### Currency exchange rates and stock quotes



Weather







#### Radio (streaming)

#### Radio (streaming) – music playlist

### HbbTV app from ZPR Media Group

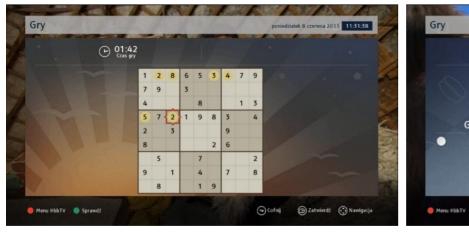


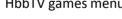


HbbTV games menu



HbbTV games icon

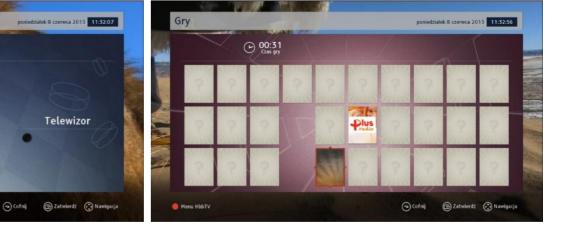




Gracz 1

○ 00:09 Cras gry

Minesweeper



#### Sudoku

Checkers

Memory games

### HbbTV interactive advertising in Eska TV

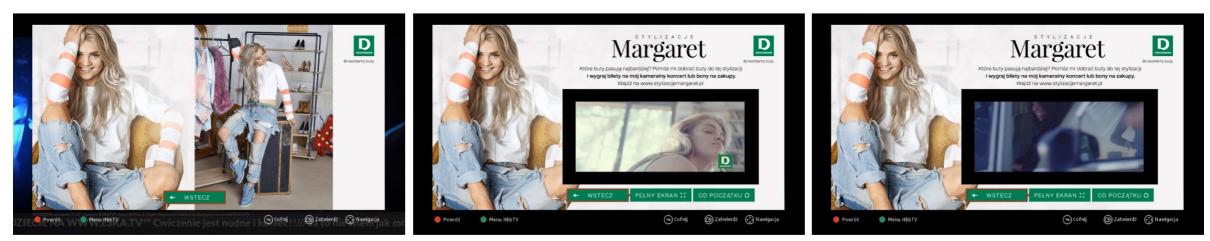


#### Margaret / Deichmann – HbbTV teaser

Margaret / Deichmann – Photo gallery



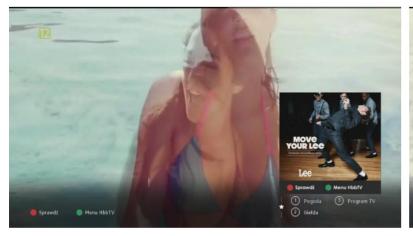




Margaret / Deichmann – Dedicated video player

Margaret / Deichmann – Dedicated video player

### HbbTV interactive advertising in Eska TV



Lee – HbbTV teaser



Lee – Interactive menu



#### Lee – Products gallery



Lee – Store location in Poland

Lee – Product catalog

Lee – Dedicated video player

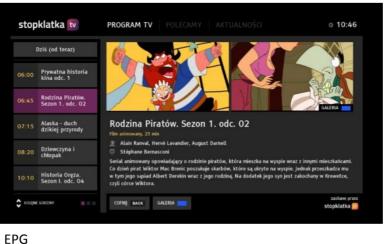
### HbbTV app from Stopklatka TV

- EPG
- Recommended movies with video trailers or a photo gallery
- Movie news



#### HbbTV app from Stopklatka TV







HbbTV teaser





#### EPG – photo gallery



#### Recommended movies

#### EPG – more info about movies

Movie news (text + photo)

Hybra.tv - HbbTV app developer has competence and expertise in designing and programming:

- Hybrid Advertising
- Interactive television applications
- TV portals for cable TV operators
- Digital Signage based on HbbTV
- Solutions for hotel TV and SPAs
- HD teletext
- Dedicated VOD services
- Recommendation systems

HbbTV applications made by hybra.tv were broadcast in Poland on the following TV channels:

TVP 1 HD, TVP 2 HD, TVP Info, TVP Rozrywka, TVP Historia, TVP ABC, TVP Kultura, TVP Polonia, TVP Warszawa, TVP Szczecin, TVP Opole, TVP Olsztyn, TVP Wrocław, TVP Kraków, TVP Łódź, TVP Lublin, TVP Poznań, TVP Rzeszów, TVP Katowice, TVP Kielce, TVP Bydgoszcz, TVP Gdańsk, TVP Białystok, TVP Gorzów Wielkopolski, TVN, TVN7, TTV, TVS.

e-mail: contact@hybra.tv twitter: @hybratv facebook.com/hybratv vimeo.com/hybratv

